2020 Cultivate Conference Sessions

Session Title	Date and Time	Location	Track	Speaker(s)
 Transition Planning The good, the bad and the ugly 	-		Business Plus Human Resources	Kala Jenkins; Agriculture Consultant; K-Coe Isom
A Glimpse Into the Future	-		Garden Retail Business Plus Greenhouse Interior Plantscape Landscape Nursery	Diane Blazek; Executive Director; National Gardening Bureau
Being Comfortable Being Uncomfortable	-		Business Plus	John Kennedy; Owner; John Kennedy Consulting
Diagnosing and Prescribing Plant Healthcare Services as a Consultant	-		Landscape	Patrick Anderson; Arborologist; Rainbow Treecare Scientific Advancements
Echinacea from Seed: Secrets for Success by Season	-		Greenhouse Nursery	Chris Fifo; Product Representative from Darwin Perennials and Kieft Seed ; Ball Seed
Enhance Your Crop s Water Uptake, Utilization, and Storage with Mycorrhizal Fungi	-		Greenhouse Nursery Hemp	Jozsef Racsko; Technology Manager; Mycorrhizal Applications
Growing Media Update: What's New Down Under	-		Greenhouse Nursery Hemp	Brian Jackson; Associate Professor; North Carolina State University
Managing Estate Tax Through Your Transition	-		Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Bryce Gibbs; Principal; K-Coe Isom
On Demand!				Patrick Anderson; Arborologist; Rainbow Treecare Scientific Advancements Chris

On Demand! Next Generation Horticulturists SeriesGarden Retail Business Plus Greenhouse InteriorMichelle Jones; Professor and D.C. Kiplinger Floriculture Endowed Chair; The Ohio State University/Ohio Agricultural Research and Development Center Susan E. Yoder; Executive Director; Seed Your Future Nathan Nordstett; Graduate Research Assistant; The Ohio State University Yiyun Lin; Graduate Research Assistant; The Ohio State University Nursery NurseryDon Demand! Selling to & Understanding Your Customer-Garden Retail Business Plus Business Plus Garden Retail Business Plus Business Plus NurseryRyan McEnaney; Public Relations & Communications Specialist; Bailey Nurseries Matt Nelson; Senior Vice President; National Interiorscape Network Diane Blazek; Executive Director; National Gardening BureauDon Demand! Succession Planning When There is No SuccessionGarden Retail Business Plus Human Resources Garden Retail Business Plus Human Resources Garden Retail Business Plus Human Resources Garden Retail Business Plus Business Plus Human Resources Garden Retail B
Dn Demand! Selling to & Understanding Your CustomeretcBusiness Plus Greenhouse Interior Plantscape Landscape NurseryRyan McEnaney; Public Relations & Communications Specialist; Bailey Nurseries Matt Nelson; Senior Vice President; National Interiorscape Network Diane Blazek; Executive Director; National Gardening BureauOn Demand! Succession Planning When There is No SuccessionGarden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Landscape Business Plus Todd Downing; Managing Partner; BEST HUMAN CAPITAL & ADVISORY GROUP Chris Cimaglio; Managing Partner; BEST Human Capital & Advisory Group Chris Cimaglio; Managing Partner; BEST Human Capital & Advisory GroupInterior Plantscape Landscape Landscape Nursery HempGarden Retail Business Plus Business Plus Image: Demand! SuccessionGarden Retail Business Plus Nursery HempImage: Demand! SuccessionGarden Retail Business Plus Image: Demand Plus SuccessionGarden Retail Business Plus
On Demand! Business Plus Succession Planning Resources When There is No Greenhouse Succession Interior Plantscape Landscape Nursery Hemp Nursery Hemp
Business Plus
Selling When Greenhouse Prospects Are - Preoccupied Interior Matt Nelson; Senior Vice President; National Interiorscape Network Plantscape Landscape Nursery
Stellar Sedum � Production Tips and Greenhouse Scheduling of Nursery Laura Robles; Trials Manager; Walters Gardens, Inc. Perennial Sedum
The How Is and What Is and Shrub Growth Regulation Honor Control of the state of th
The Skills Needed to Interior Adapt Your Business Plantscape Matt Nelson; Senior Vice President; National Interiorscape Network
Top 10 Ways to Improve Weed Chris Marble; Assistant Professor; Mid-Florida Research and Education Center,

Control in the Landscape	-		Landscape	University of Florida
Training your Team to Water	-		Greenhouse Nursery Hemp	Will Healy; Senior Technical and Research Manager; Ball Horticultural Company
Understanding Millennials from the Millennial Perspective	-		Garden Retail Business Plus Human Resources	Ryan McEnaney; Public Relations & Communications Specialist; Bailey Nurseries
Is interest in horticulture and plant careers growing? An update from Seed Your Future	-	Knowledge Center	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Susan E. Yoder; Executive Director; Seed Your Future
Success With Dipladenia/Mandevilla	-	Knowledge Center	Greenhouse Nursery	James Gibson; Technical Lead; Syngenta Flowers
Floriculture's Rising Stars: Research Updates from Graduate Students	-	Live For Growers	Greenhouse	Michelle Jones; Professor and D.C. Kiplinger Floriculture Endowed Chair; The Ohio State University/Ohio Agricultural Research and Development Center Nathan Nordstedt; Graduate Research Assistant; The Ohio State University Yiyun Lin; Graduate Research Assistant; The Ohio State University, Melinda Knuth; Graduate Research Assistant; Texas A&M University Isabel Emanuel; Graduate Research Assistant; The Ohio State University Nathan Jahnke; Graduate Research Assistant; North Carolina State University
lesting the test to	07/09/2020 10:00 - 11:00		Business Plus	Margaret McGuire-Schoeff; Events Director; AmericanHort
NUIRSAN/ Production	07/11/2020 7:15 - 06:30		Nursery	
	07/11/2020 7:30 - 05:00		Garden Retail	Katie Dubow; Creative Director; Garden Media Group Emily & Brian Kellett; Founders; STUMP Clint Albin; Retail Strategist; Landscapehub Tammy Behm; Owner and Managing Director; Maypop Coffee & Garden Shop Jessie Jacobson; President/Owner; Tonkadale Greenhouse Kasey Conyers; Owner; Orchard Lane Flowers Jared & Liz Hughes; Owner - Operators; The Groovy Plants Ranch, LLC Rebecca Hamilton; Owner; VIRGILS PLANT SHOP
0	07/11/2020 7:45 - 05:00		Greenhouse	Suzanne Wainwright-Evans; Owner; Buglady Consulting Matt Foertmeyer; Head Grower; Foertmeyer & Sons Greenhouse Co. John Sanderson; Associate Professor; Dept. of Entomology, Cornell University
(- reennouse	07/11/2020 7:45 -		Greenhouse	

	05:45		
It's All About the Workforce - Training for Success	07/11/2020 8:00 - 12:00	Human Resources	Kurt Yerak; President; KEY Leadership Group, LLC
Manager Bootcamp: How to Get REAL Results	07/11/2020 8:00 - 12:00	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	
Garden Retail Tour	07/11/2020 8:00 - 05:00	Garden Retail	
Landscape Zoo Tour	07/11/2020 8:15 - 05:00	Landscape	
New Lighting Strategies for Greenhouse and Indoor Crop Production	07/11/2020 9:00 - 10:00	Greenhouse	Marc van Iersel; Professor; University of Georgia Bruce Bugbee; Professor; Utah State University
Why Should I Grow Cut Flowers?	07/11/2020 9:00 - 10:00	Greenhouse	Dave Dowling; Cut Flower Specialist; Ednie Flower Bulbs - A Division of Fred C.Gloeckner & Co.
Lighting and CO2 Management and Optimization	07/11/2020 10:15 - 11:15	Greenhouse	Jennifer Boldt; Research Horticulturist; USDA-ARS, Wooster OH
Season Extension for Cut Flower Growers	07/11/2020 10:15 - 11:15	Greenhouse	Steve Adams; Owner; Sunny Meadows Flower Farm Gretel Adams; Owner; Sunny Meadows Flower Farm
Using both SANC and Plant Sentry to Increase Productivity and Sales	07/11/2020 10:15 - 11:15	Nursery	Tom Buechel; Compliance Officer; Plant Sentry
Basics of Growing Common Foliage Plants	07/11/2020 11:30 - 12:30	Greenhouse	John Erwin; Professor and Chair, Plant Science & Landscape Architecture; University of Maryland
E-Commerce: You Can Run but You Can't Hide	07/11/2020 11:30 - 12:30	Nursery	Sharon Nuss; President; Starcom

FSI/MPS: A View on Worldwide Developments on Sustainability	07/11/2020 11:30 - 12:30	Greenhouse	Jeroen Oudheusen; Executive Officer, Floriculture Sustainability Initiative (FSI); FSI Remco Jansen; General Manager; MPS
Greenhouse Needs for Hemp Production	07/11/2020 11:30 - 12:30	Greenhouse Hemp	Tami Van Gaal; CEA Division Leader; Griffin Peter Armando; CEA Technical Sales; Griffin
COMPANY CULTURE � A COMPETITIVE DIFFERENTIATOR	07/11/2020 1:00 - 05:00	Business Plus Human Resources	Kurt Yerak; President; KEY Leadership Group, LLC
Moss Wall Workshop	07/11/2020 1:00 - 05:00	Interior Plantscape	Nicolas Rousseau; President; ByNature
Herbs for Year- Round Production Programs	07/11/2020 1:30 - 02:30	Greenhouse	Lloyd Traven; President; Peace Tree Farm
Impact of Genetics and Environment on Hemp Yield and Quality	07/11/2020 1:30 - 02:30	Hemp	Bruce Bugbee; Professor; Utah State University
Nitrogen Management for Nurseries: Where N Goes and How to Reduce Losses	07/11/2020 1:30 - 02:30	Nursery HRI Featured Session!	Lorence Oki; UC Cooperative Extension Specialist in Environmental Horticulture; University of California, Davis
Watering Sensors � Increasing Plant Quality by Controlling Water	07/11/2020 1:30 - 02:30	Greenhouse	Terri Starman; Professor, Department of Horticultural Sciences; Texas A&M University
Developing Nutrient Programs that Match Water Quality	07/11/2020 2:45 - 03:45	Greenhouse	Rosa Raudales; Assistant Professor and Greenhouse Extension Specialist; University of Connecticut
Hemp Consumer Products Supply Chain	07/11/2020 2:45 - 03:45	Greenhouse Hemp	Travis Higginbotham; Co-Owner and VP of Sales; The Hemp Mine
The U.S. Arboretum - Our Role, Your Future	07/11/2020 2:45 - 03:45	Landscape Nursery	Richard Olsen; Director, U.S. National Arboretum; U.S. Department of Agriculture- Agricultural Research Service
20 BIG Little Things - To Help You Grow Your Business, Improve Your Crops	07/11/2020 4:00 - 05:00	Greenhouse	Mike Gooder; Owner; Plantpeddler

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For the Common Good: Public Breeding Programs Address the Needs of the Industry	07/11/2020 4:00 - 05:00		Landscape Nursery	Ryan Contreras; Associate Professor, Ornamental Plant Breeding; Oregon State University
Greenhouse Strawberry Production to Extend Your Local Market Season	07/11/2020 4:00 - 05:00		Greenhouse	Chieri Kubota; Professor; The Ohio State University Mark Kroggel; Lecturer; The Ohio State University
Hemp Propagation from a Floriculture Point of View	07/11/2020 4:00 - 05:00		Greenhouse Hemp	Josh Schneider; CEO and Co-Founder; Cultivaris Hemp
Keeping it Cool with Protective Structures	07/12/2020 9:30 - 10:30		Nursery	Jeremy Pickens; Assistant Professor; Auburn University
Marketing 101 - Getting Back to Basics	07/12/2020 9:30 - 10:30		Business Plus	Nicholas Pasculli; President and CEO; TMD Creative
New Technology in the Interior Landscape	07/12/2020 9:30 - 10:30		Interior Plantscape	Matt Nelson; Senior Vice President; National Interiorscape Network
Pollinator Updates: Plants for Bees and Potential Risk with Systemic Insecticide Applications	07/12/2020 9:30 - 10:30		Greenhouse Landscape Nursery	Cristi Palmer; IR-4 Environmental Horticulture Manager; IR-4 @ Rutgers University
Raised Bed Hemp Production: From Preparation to Harvest	07/12/2020 9:30 - 10:30		Hemp	Krystal Snyder; Horticulture Extension Educator; Penn State Extension
Novel Imaging Techniques for Plant Growth and Stress	07/12/2020 10:00 - 10:20		Greenhouse	Marc van Iersel; Professor; University of Georgia
HRI Tales from the Field	07/12/2020 10:00 - 10:30	Live For Growers	Greenhouse Landscape Nursery HRI Featured Session!	Jill Calabro; Director of Science and Research Programs; AmericanHort and the Horticultural Research Institute (HRI)
Silicon Supplementation to Improve Crop	07/12/2020 10:45 -		Greenhouse	Jennifer Boldt; Research Horticulturist; USDA-ARS, Wooster OH

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Production - Research Update 11:15 11:15 Image: Construction - Research Update Business Strategy Though the Lens of Michael Porter's 07/12/2020 11:45 Business Plus Warren Shiver; Founder and Managing Partner; Symmetrics Group Consolidation Program that Helps Growers and their Customers 07/12/2020 11:45 Nursery Gary Cortes; Founding Partner; FlowVision LLC Creating a Culture of Metrics 07/12/2020 11:45 Business Plus Human Resources John Kennedy; Owner; John Kennedy Consulting Curious about Hydroponics 07/12/2020 10:45 - 11:45 Business Plus Human Resources John Kennedy; Owner; John Kennedy Consulting Curious about Hydroponics 07/12/2020 10:45 - 11:45 Garden Retail Bridget Behe; Professor of Horticultural Marketing; Michigan State University 11:45 Gotsmacked in Britain: Amazing Growing - The Duch Heritage Garden Retail 11:45 Professor of Horticultural Marketing; Michigan State University 11:45 More Trees, Pleasel More Trees, Pleasel More Trees, Pleasel More Trees, Pleasel More Trees to Grow and Sall 07/12/2020 11:45 Nursery Maria Zampini; President; UpShoot, LLC Nersery New Trees to Foropation 11:45 07/12/2020 10:45 - 11:45 Garden Retail 11:45 Dan Johnston; President/Owner; Tri State Foliage Vhere is the Tropical Soll You's Off- 11:45 07/12/2020 10:45 - 11:45 Garden Retail 11:45 <th></th> <th></th> <th></th> <th></th> <th></th>					
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Hydroponics? The Nuts & Bolts of Getting into07/12/2020 11:45GreenhouseGobsmacked in 	-	10:45 -		Human	John Kennedy; Owner; John Kennedy Consulting
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New Trees to Grow and Sell10:45 - 11:45NurseryMaria Zampini; President; UpShoot, LLCWhere is the Tropical Industry Headed07/12/2020 	Dutch Heritage	10:45 -		Hemp	Brian Austin; Head Grower; Dutch Heritage Gardens
Where is the Tropical Industry Headed10:45 - 11:45Interior PlantscapeDan Johnston; President/Owner; Tri State FoliageYou're Stuck with the Soil You've Got - Now Deal With It!07/12/2020 10:45 - 11:45LandscapeLinda Chalker-Scott; Associate Professor and Extension Urban Horticulturist; Washington State UniversityABCs of Horticulture - Education Series for07/12/2020Greenbouse ILorence Oki; UC Cooperative Extension Specialist in Environmental Horticulture;	New Trees to Grow	10:45 -		Nursery	Maria Zampini; President; UpShoot, LLC
Soil You've Got - 10:45 - Landscape Linda Chalker-Scott; Associate Professor and Extension Orban Horticulturist; Now Deal With It! 11:45 Landscape Washington State University ABCs of Horticulture - 07/12/2020 Greenbouse L Lorence Oki; LIC Cooperative Extension Specialist in Environmental Horticulture;	-	10:45 -		Interior	Dan Johnston; President/Owner; Tri State Foliage
Education Series for 07/12/2020 Greenhouse L. Lorence Oki: UC Cooperative Extension Specialist in Environmental Horticulture:	Soil You've Got -	10:45 -		Landscape	
Greenhouse and Nursery Growers	Education Series for Greenhouse and	11:30 -		Greenhouse Nursery	Lorence Oki; UC Cooperative Extension Specialist in Environmental Horticulture; University of California, Davis
 Ironing out 07/12/2020 Phosphorus for 11:30 - Growers Container Nurseries 12:00 Live For Growers Jake Shreckhise; Research Associate; USDA-ARS, Wooster OH 	Phosphorus for	11:30 -		Nursery	Jake Shreckhise; Research Associate; USDA-ARS, Wooster OH
Some Tips for 07/12/2020 1:30 - Greenhouse Greenhouse John Sanderson; Associate Professor; Dept. of Entomology, Cornell University	Some Tips for		Knowledge	Greenhouse	John Sanderson; Associate Professor; Dept. of Entomology, Cornell University

Biocontrols Success	01:50	Center		
 Getting to Yes Best Practices in Negotiations 	07/12/2020 1:30 - 02:30		Business Plus	Warren Shiver; Founder and Managing Partner; Symmetrics Group
Creating & Providing Effective Performance Reviews	07/12/2020 1:30 - 02:30		Business Plus Human Resources	John Kennedy; Owner; John Kennedy Consulting
Good Things Come in Threes (or more): Insecticide Resistance Management for Nurseries	07/12/2020 1:30 - 02:30		Nursery	JC Chong; Professor; Clemson University
Harvesting, Drying, and Processing Hemp	07/12/2020 1:30 - 02:30		Hemp	Allison Justice; Co-Owner; The Hemp Mine
Hort CSI: Why did my landscape plants die?	07/12/2020 1:30 - 02:30		Landscape	Linda Chalker-Scott; Associate Professor and Extension Urban Horticulturist; Washington State University
Making Houseplants Their Business	07/12/2020 1:30 - 02:30		Garden Retail	Emily & Brian Kellett; Founders; STUMP
Selecting and Handling Pine Bark Substrate	07/12/2020 1:30 - 02:30		Nursery	Brian Jackson; Associate Professor; North Carolina State University
The Shopper s Journey	07/12/2020 1:30 - 02:30		Garden Retail	Bridget Behe; Professor of Horticultural Marketing; Michigan State University
Using Emotional Intelligence to Improve Your Job and Personal Life	07/12/2020 1:30 - 02:30		Business Plus Human Resources	
Water Treatment Systems: From Theory to Real Life	07/12/2020 1:30 - 02:30		Greenhouse	Rosa Raudales; Assistant Professor and Greenhouse Extension Specialist; University of Connecticut
Building a Biophilic Brand for Your Company	07/12/2020 1:30 - 03:45		Interior Plantscape	
The Reality of Taking on Hemp	07/12/2020 2:00 - 02:20		Greenhouse Hemp	Krystal Snyder; Horticulture Extension Educator; Penn State Extension
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Garden Retail |

What's the Quick Buzz About Protecting Bees?	07/12/2020 2:00 - 02:30		Greenhouse Landscape Nursery	Cristi Palmer; IR-4 Environmental Horticulture Manager; IR-4 @ Rutgers University
Why Growers Fail With Good Mixes	07/12/2020 2:30 - 02:50		Greenhouse	Paul Karlovich; Grower Technical Specialist; SunGro
7 Pillars of Marketing Excellence	07/12/2020 2:45 - 03:45		Business Plus	Nicholas Pasculli; President and CEO; TMD Creative
Bio-Control Agents (BCAs) and Compatibility	07/12/2020 2:45 - 03:45		Greenhouse	Ronald Valentin; Director of Technical Business, BCA; BioWorks, Inc.
Dealing with Difficult Employees	07/12/2020 2:45 - 03:45		Business Plus Human Resources	John Kennedy; Owner; John Kennedy Consulting
Hemp: Extraction, Purification, and Processing	07/12/2020 2:45 - 03:45		Hemp	Markus Roggen; CEO; Complex Biotech Discovery Ventures
Rethinking How and What You Mix to Engineer More Profitable Substrates	07/12/2020 2:45 - 03:45		Nursery HRI Featured Session!	Jim Owen; Research Horticulturist; USDA-ARS
The Easiest Way to Make Bigger Flower Sales	07/12/2020 2:45 - 03:45		Garden Retail	Tim Huckabee; President; FloralStrategies.com
Herbicide Spreader Calibration Tools	07/12/2020 3:00 - 03:20		Nursery	Jeremy Pickens; Assistant Professor; Auburn University
Living Walls � Tools of the Trade	07/12/2020 3:30 - 04:20	Knowledge Center	Interior Plantscape	Bill Lyon; Owner; Plant-TecH2O Inc. Horticultural Products and Services
Advanced Concepts in Managing Container Substrates Before and During Production	07/12/2020 4:00 - 05:00		Nursery	James Altland; Research Leader; USDA-ARS
Biocontrols: Q & A with Expert Panel	07/12/2020 4:00 - 05:00		Greenhouse	Suzanne Wainwright-Evans; Owner; Buglady Consulting Ronald Valentin; Director of Technical Business, BCA; BioWorks, Inc. Matt Foertmeyer; Head Grower; Foertmeyer & Sons Greenhouse Co. Michael Brownbridge; Biological Program Manager; BioWorks, Inc.
Doubling You Average Ticket	07/12/2020 4:00 -		Garden Retail	Patrick Cullina; Owner; Patrick Cullina Horticultural Design & Consulting

Through Design Driven Sales	05:00	Landscape	
Groovy Plants Ranch: Their Take on a Modern IGC	07/12/2020 4:00 - 05:00	Garden Retail	Jared & Liz Hughes; Owner - Operators; The Groovy Plants Ranch, LLC
K.I.S.S. Design	07/12/2020 4:00 - 05:00	Interior Plantscape	Janice Goodman; President; Cityscapes, Inc.
Observations about Boxwood Blight in the Nursery Industry	07/12/2020 4:00 - 05:00	Nursery HRI Featured Session!	Jerry Weiland; Research Plant Pathologist; USDA-ARS Horticultural Crops Research Lab, Corvallis OR
Transformational Sales	07/12/2020 4:00 - 05:00	Business Plus	John Kennedy; Owner; John Kennedy Consulting
Changing the Tempo to Create Your Optimal Image for Maximum Profitability	07/13/2020 9:30 - 10:30	Garden Retail Nursery	Tom Buechel; Compliance Officer; Plant Sentry
Fertilizer Fundamentals	07/13/2020 9:30 - 10:30	Greenhouse	Brian Whipker; Professor of Floriculture; North Carolina State University
How to Keep Your Old Stuff Running: More Than Just Duct Tape!	07/13/2020 9:30 - 10:30	Greenhouse	John Getha; Owner; North Scioto River Enterprises LLC
Integrated Pest Management and Biocontrols for Hemp Production	07/13/2020 9:30 - 10:30	Hemp	Suzanne Wainwright-Evans; Owner; Buglady Consulting
Landscape Zombies! Myths That Will Not Die	07/13/2020 9:30 - 10:30	Landscape	Linda Chalker-Scott; Associate Professor and Extension Urban Horticulturist; Washington State University
Mastering the Art of Mentoring and Being Mentored	07/13/2020 9:30 - 10:30	Business Plus Human Resources	Leslie Halleck; Green Industry Consulting & Marketing; Halleck Horticultural, LLC
The In's and Out's of Living Walls	07/13/2020 9:30 - 10:30	Interior Plantscape	
The One Hour Strategic Plan	07/13/2020 9:30 - 10:30	Business Plus	John Kennedy; Owner; John Kennedy Consulting
Their Business is	07/13/2020		Brian Wildeman; Owner; Wilde Horticulture Jessica DeGraaf; Retail Account Manager;

Poppin!	9:30 - 10:30		Garden Retail	Proven Winners (Rebecca Hamilton; Owner; VIRGILS PLANT SHOP Tony Abruscato; Mr. Green Chicago; FLOWER SHOW PRODUCTIONS, INC.
How Artificial Intelligence Are Changing Our Lives	07/13/2020 10:00 - 10:20	Knowledge Center	Greenhouse Nursery	
Lessons from Phytophthora Root Rot Research in Rhododendron	07/13/2020 10:00 - 10:30		Landscape Nursery	Jerry Weiland; Research Plant Pathologist; USDA-ARS Horticultural Crops Research Lab, Corvallis OR
On Demand! Interior Plantscape Series	07/13/2020 10:00 - 12:00		Interior Plantscape	Matt Nelson; Senior Vice President; National Interiorscape Network Mike Senneff; Founder + CEO; Natura
On Demand! Root Zone Management Series	07/13/2020 10:00 - 12:00		Greenhouse Nursery Hemp	Will Healy; Senior Technical and Research Manager; Ball Horticultural Company Brian Jackson; Associate Professor; North Carolina State University Jozsef Racsko; Technology Manager; Mycorrhizal Applications
Ignite! With the AmericanHort HortScholars	07/13/2020 10:00 - 12:00	Live For Growers	Garden Retail Business Plus Greenhouse Interior Plantscape Landscape Nursery Hemp HRI Featured Session!	
Understanding the Relationship between Consumers Shopping Styles and Promotion Effectiveness in the Green Industry	07/13/2020 10:30 - 10:50		Garden Retail Greenhouse Nursery	Hayk Khachatryan; Associate Professor; Mid-Florida Research and Education Center, University of Florida
All About Adjuvants, Surfactants, and More	07/13/2020 10:45 - 11:45		Landscape Nursery	Michael Fidanza; Professor of Plant and Soil Science; Director, Center for the Agricultural Sciences and a Sustainable Environment; Pennsylvania State University
Creating A Mentoring Program	07/13/2020 10:45 - 11:45		Business Plus Human Resources	Natalie Siston; Speaker - Writer - Certified Professional Coach; Small Town Leadership
Customer Service for Technicians	07/13/2020 10:45 - 11:45		Interior Plantscape	Vicky Cate; CEO/ President - consultant for Interiorscape tech Training.; Evergreen Interiors
Does it Work Now? Insecticide Resistance Management for	07/13/2020 10:45 - 11:45		Greenhouse	JC Chong; Professor; Clemson University

Greenhouses				
Hemp Pathogens in the Greenhouse and Field - Diagnosis and Control	07/13/2020 10:45 - 11:45		Hemp	Lindsey Thiessen; Assistant Professor & Extension Specialist; Dept. of Entomology and Plant Pathology, North Carolina State University
How and Why Ambrosia Beetles Cause You Losses	07/13/2020 10:45 - 11:45		Nursery	Stanton Gill; Univ of MD Extension Principal Agent, Professor rank Central Maryland Research and Education Center; University of Maryland
RFID and Drones: Going Up and Moving Forward	07/13/2020 10:45 - 11:45		Nursery HRI Featured Session!	Thomas Fernandez; Professor, Department of Horticulture; Michigan State University Shane Hutton; Business Development Manager; Avery Dennison James Robbins; Professor, Department of Horticulture; University of Arkansas Joe Mari Maja; Sensor Engineer & Research Scientist; Edisto Research and Education Center (Clemson)
The Template Method for Growing: Case Studies in Maximizing Quality and Efficiency	07/13/2020 10:45 - 11:45		Greenhouse	Jason Twaddell; North American Sales and Marketing Manager; Ball FloraPlant and Selecta Matt Foertmeyer; Head Grower; Foertmeyer & Sons Greenhouse Co. Bob Dickman; Greenhouse Manager; Dickman Farms, LLC
Understanding & Comprehending GMO's - Fact Versus Fiction	07/13/2020 10:45 - 11:45		Garden Retail	Jennifer Moss; Director of Sales & Marketing; Moss Greenhouses
People Wise	07/13/2020 11:00 - 12:00	Knowledge Center	Business Plus Human Resources	John Kennedy; Owner; John Kennedy Consulting
Women in Horticulture � A Powerful, Inspiring Networking Experience	07/13/2020 12:00 - 01:30		Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Leslie Halleck; Green Industry Consulting & Marketing; Halleck Horticultural, LLC
Drones in Horticulture - the New Frontier	07/13/2020 1:30 - 01:50	Knowledge Center	Nursery	Kirk Floyd; Owner; KDrone Services LLC
Building a Profitable Color Rotation Program	07/13/2020 1:30 - 02:30		Interior Plantscape	Vicky Cate; CEO/ President - consultant for Interiorscape tech Training.; Evergreen Interiors Susan Esker; Director of Sales & Marketing; Growing Green Inc. Janice Goodman; President; Cityscapes, Inc.
Container-Grown Hemp Production: Substrate Basics	07/13/2020 1:30 - 02:30		Hemp	Brian Jackson; Associate Professor; North Carolina State University Vijay Rapaka; Research Manager; Smithers-Oasis
Do You Have the	07/13/2020		Greenhouse	

Right to Farm?	1:30 - 02:30	Nursery	Thomas Fernandez; Professor, Department of Horticulture; Michigan State University
How to Put Together Effective Programs for Foliar Diseases of Greenhouse Ornamentals	07/13/2020 1:30 - 02:30	Greenhouse	Ann Chase; Owner; Chase Agricultural Consulting
In Deep Water: Making Sense of New Nursery Irrigation Technology and Strategies	07/13/2020 1:30 - 02:30	Nursery	Amy Fulcher; Extension Specialist and Associate Professor for Sustainable Ornamental Plant Production and Landscape Management; University of Tennessee, Dept. of Plant Sciences
Leveraging Lavenders	07/13/2020 1:30 - 02:30	Greenhouse Nursery	Lloyd Traven; President; Peace Tree Farm
Merchandising 101: How to Grow Your Business with Basic Visual Merchandising Techniques	07/13/2020 1:30 - 02:30	Garden Retail	Joe Baer; Founder and CEO; ZenGenius, Inc.
Tune into Green Infrastructure Through the Power of Plants	07/13/2020 1:30 - 02:30	Landscape	Steve Castorani; President/CFO; North Creek Nurseries
How to Manage In An Age of Digital Workforce	07/13/2020 2:00 - 02:45	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Neal Glatt; Managing Partner; Grow The Bench
The Role of Greenhouses in the Hemp Industry Today	07/13/2020 2:00 - 02:50	Greenhouse Hemp	Paul Golden; CEA Engineer and Western Sales Manager for Nexus and RBI Greenhouses; Nexus Greenhouse
Modifying Cultural Practices and Growing Environments for Holding Spring Crops	07/13/2020 2:00 - 05:00	Greenhouse	Christopher Currey; Associate Professor; Iowa State University
2021 Consumer Trends	07/13/2020 2:00 - 05:00	Garden Retail	Katie Dubow; Creative Director; Garden Media Group

BMPs for Crop Risk Management	07/13/2020 2:00 - 05:00	Greenhouse	Jason Twaddell; North American Sales and Marketing Manager; Ball FloraPlant and Selecta
Business Development for 2021 for Retailers	07/13/2020 2:00 - 05:00	Garden Retail	Clint Albin; Retail Strategist; Landscapehub Sam Kirkland; National Business Development Strategist; Epicor Sid Raisch; Owner; Horticultural Advantage
Clean Surfaces to Prevent Diseases	07/13/2020 2:00 - 05:00	Greenhouse	Rosa Raudales; Assistant Professor and Greenhouse Extension Specialist; University of Connecticut
Customer Development for 2021	07/13/2020 2:00 - 05:00	Garden Retail Greenhouse Interior Plantscape Landscape Nursery	Katie Elzer-Peters ; CEO; The Garden of Words, LLC Maria Zampini; President; UpShoot, LLC Clint Albin; Retail Strategist; Landscapehub Jourdan Cole; Marketing & Communications; Mt. Cuba Public Gardens
Developing Your Nursery Herbicide Rotation	07/13/2020 2:00 - 05:00	Nursery	Chris Marble; Assistant Professor; Mid-Florida Research and Education Center, University of Florida
Lead Like the Mouse: Using Disney Best Practices to Impact Your Organization	07/13/2020 2:00 - 05:00	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Russell Clayton; Author, Speaker, and College Professor; NA
Live! A retailers planning guide for 2021: You asked to be declared an essential business, now choose to BE one	07/13/2020 2:00 - 05:00	Garden Retail	Katie Dubow; Creative Director; Garden Media Group Katie Elzer-Peters ; CEO; The Garden of Words, LLC Maria Zampini; President; UpShoot, LLC Clint Albin; Retail Strategist; Landscapehub Jourdan Cole; Marketing & Communications; Mt. Cuba Public Gardens Sam Kirkland; National Business Development Strategist; Epicor Sid Raisch; Owner; Horticultural Advantage
Live! Evaluating Your Training Programs	07/13/2020 2:00 - 05:00	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	John Kennedy; Owner; John Kennedy Consulting
Live! Greenhouse Current Issues and	07/13/2020 2:00 -	Greenhouse	Rosa Raudales; Assistant Professor and Greenhouse Extension Specialist; University of Connecticut Christopher Currey; Associate Professor; Iowa State University Jason

Best Practices Series	05:00			Twaddell; North American Sales and Marketing Manager; Ball FloraPlant and Selecta
Live! Management Series	07/13/2020 2:00 - 05:00		Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Russell Clayton; Author, Speaker, and College Professor; NA Sharon Nuss; President; Starcom Neal Glatt; Managing Partner; Grow The Bench
Managing the Change You Need to Get the Results You Want	07/13/2020 2:00 - 05:00		Human Resources	Sharon Nuss; President; Starcom
Sanitation for Boxwood Blight Management	07/13/2020 2:45 - 03:15	Live For Growers	Nursery HRI Featured Session!	Fulya Baysal-Gurel; Assistant Professor; Tennessee State University
Drones for Monitoring and IPM Spot Treating in the Nursery	07/13/2020 2:45 - 03:45		Nursery	Stanton Gill; Univ of MD Extension Principal Agent, Professor rank Central Maryland Research and Education Center; University of Maryland Kirk Floyd; Owner; KDrone Services LLC
Exploring Nutrient Deficiencies in Hemp Through Visual Symptomology	07/13/2020 2:45 - 03:45		Hemp	Brian Whipker; Professor of Floriculture; North Carolina State University Paul Cockson; Graduate Research Assistant; North Carolina State University
Managing Mealybugs Without a Blowtorch	07/13/2020 2:45 - 03:45		Greenhouse	JC Chong; Professor; Clemson University
Marketing Color Programs and Specialty programs for the Interiorscape	07/13/2020 2:45 - 03:45		Interior Plantscape	Vicky Cate; CEO/ President - consultant for Interiorscape tech Training.; Evergreen Interiors Susan Esker; Director of Sales & Marketing; Growing Green Inc. Janice Goodman; President; Cityscapes, Inc.
SEO 101	07/13/2020 2:45 - 03:45		Garden Retail	Nicholas Pasculli; President and CEO; TMD Creative
Strategies for Challenging Gender Bias: Use Your Power to Your Advantage	07/13/2020 2:45 - 03:45		Business Plus Human Resources	Leslie Halleck; Green Industry Consulting & Marketing; Halleck Horticultural, LLC
The New Perennial Movement: Why it Matters to Our Industry	07/13/2020 2:45 - 03:45		Landscape Nursery	Paul Westervelt; Chief of Container Operations; Saunders Brothers, Inc.

Successful Organic Production Should Include Earthworm Castings	07/13/2020 3:00 - 03:20		Greenhouse Nursery	Dan Jacques; Grower Technical Specialist; SunGro
IPM Products From Manufactures to Growers: The Challenges and the Results	07/13/2020 4:00 - 04:20	Knowledge Center	Greenhouse Nursery	Tom Costamagna; Director of Growing; American Color Inc. Kelly Devaere; Product and Marketing Manager; Plant Products Inc. Geoff Smith; Midwest & Formulator Sales; Gowan USA LLC
Basics of Interior Plant Design for Technicians	07/13/2020 4:00 - 05:00		Interior Plantscape	Vicky Cate; CEO/ President - consultant for Interiorscape tech Training.; Evergreen Interiors
Economics of Using PGRs in Landscape on Shrubs	07/13/2020 4:00 - 05:00		Landscape	Ariana Torres; Assistant Professor, Dept. Horticulture and Landscape Architecture & Agricultural Economics; Purdue University
Experiential Merchandising: How to Create Memorable Store Experiences That Will Keep Your Customers Coming Back for More.	07/13/2020 4:00 - 05:00		Garden Retail	Joe Baer; Founder and CEO; ZenGenius, Inc.
Hemp Fertility and Nutrient Management to Maximize Yield	07/13/2020 4:00 - 05:00		Hemp	Cari Peters; Vice President; JR Peters, Inc. Dan Gillespie; Technical Specialist; JR Peters, Inc.
How Do You Say That in Swahili? Creative Approaches to Leading an International Team	07/13/2020 4:00 - 05:00		Human Resources	Kata Kress Wallace; Production Supervisor; Hoffman Nursery
Nursery Swap Shop	07/13/2020 4:00 - 05:00		Nursery	Art Parkerson; Owner and CEO; Lancaster Farms
PGR Primer: Control Height, Promote Branching, Inhibit Flowering	07/13/2020 4:00 - 05:00		Greenhouse	
Wood Fiber Substrate - Innovations and Challenges	07/13/2020 4:00 - 05:00		Greenhouse	Brian Jackson; Associate Professor; North Carolina State University
Becoming a More Powerful Communicator	07/13/2020 4:02 - 05:00		Business Plus	Leslie Halleck; Green Industry Consulting & Marketing; Halleck Horticultural, LLC

kljasdkfj	07/14/2020 12:01 - 12:02			Ann Chase; Owner; Chase Agricultural Consulting Meagan Nace; President; Nace Farms
Plastic Pots: What are the Alternatives?	07/14/2020 8:15 - 09:15		Garden Retail Greenhouse Nursery	Tammy Behm; Owner and Managing Director; Maypop Coffee & Garden Shop Jessie Jacobson; President/Owner; Tonkadale Greenhouse
Basic Financials 101	07/14/2020 8:15 - 09:15		Business Plus	Tom Shay; Principal; Profits Plus Solutions, Inc
Converting from Touch Loads to Rack Loads	07/14/2020 8:15 - 09:15		Nursery	Gary Cortes; Founding Partner; FlowVision LLC
Creating a Company Culture that is Distinctive and Remarkable	07/14/2020 8:15 - 09:15		Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Lee Fredricks; Territory Manager- Illinois & Wisconsin; Rainbow Treecare Scientific Advancements
Great PGRs to Reduce Labor Costs	07/14/2020 8:15 - 09:15		Greenhouse	John Erwin; Professor and Chair, Plant Science & Landscape Architecture; University of Maryland
IP 101: Navigating Intellectual Properties for Hemp	07/14/2020 8:15 - 09:15		Hemp	Travis Bliss; Life Sciences IP Partner; Panitch Schwarze Belisario & Nadel Stephany Small; Life Sciences Patent Agent; Panitch Schwarze Belisario & Nadel LLP
Pest ID for Interior Plants	07/14/2020 8:15 - 09:15		Interior Plantscape	Suzanne Wainwright-Evans; Owner; Buglady Consulting
Plug Power! The Impact of Plug Size on Profitability	07/14/2020 8:15 - 09:15		Greenhouse	Will Healy; Senior Technical and Research Manager; Ball Horticultural Company Jim Kennedy; Director of North American Sales, Ball Seed; Ball Horticultural Company
Landscapes for Pollinators	07/14/2020 9:15 - 09:45	Live For Growers	Garden Retail Greenhouse Interior Plantscape Landscape Nursery HRI Featured Session!	Harland M. Patch; Research Scientist and Lecturer; Department of Entomology, Pennsylvania State University
Bug Warfare!	07/14/2020 9:30 - 10:30		Greenhouse	Suzanne Wainwright-Evans; Owner; Buglady Consulting

Container Gardening: Holiday Edition	07/14/2020 9:30 - 10:30		Garden Retail Interior Plantscape Landscape	Brian Wildeman; Owner; Wilde Horticulture
Good Customer Service is Good Communication	07/14/2020 9:30 - 10:30		Interior Plantscape	Matt Nelson; Senior Vice President; National Interiorscape Network
Got Hemp Questions? Q & A with Growers	07/14/2020 9:30 - 10:30		Hemp	Laura Drotleff; Contributor; Hemp Industry Daily
Increase the Vigor of your URC Before They are Stuck	07/14/2020 9:30 - 10:30		Greenhouse	Will Healy; Senior Technical and Research Manager; Ball Horticultural Company
Preventing a Devastating Loss from Scale Insects	07/14/2020 9:30 - 10:30		Nursery	Stanton Gill; Univ of MD Extension Principal Agent, Professor rank Central Maryland Research and Education Center; University of Maryland
Update on Spotted Lanternfly Biology, Ecology, and Treatments	07/14/2020 9:30 - 10:30		Landscape Nursery HRI Featured Session!	Kelli Hoover; Professor of Entomology; Penn State University Brian Walsh; Horticulture Educator; Penn State Extension
What Your Accountant Isn't Telling You	07/14/2020 9:30 - 10:30		Business Plus	Tom Shay; Principal; Profits Plus Solutions, Inc
The Surprising Side of Plants	07/14/2020 10:00 - 10:30	Live For Growers	Garden Retail Business Plus Greenhouse Nursery HRI Featured Session!	Charlie Hall; Ellison Chair in International Horticulture; Texas A &M University
On Demand! Crop Specific Production Series	07/14/2020 10:00 - 12:00		Greenhouse Nursery	Chris Fifo; Product Representative from Darwin Perennials and Kieft Seed ; Ball Seed James Gibson; Technical Lead; Syngenta Flowers Laura Robles; Trials Manager; Walters Gardens, Inc.
Making a Difference with Advocacy	07/14/2020 10:30 - 10:50	Knowledge Center	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Tristan Daedalus ; Director of Advocacy and Political Communications ; AmericanHort
When It Rains It Pours: Everything You Need to Know	07/14/2020 10:45 -		Greenhouse Landscape Nursery HRI	Kelli Hoover; Professor of Entomology; Penn State University Brian Walsh; Horticulture

About Spotted Lanternfly	11:15	Featured Session!	Educator; Penn State Extension
Attracting Talent: What Students Want	07/14/2020 10:45 - 11:45	Business Plus Human Resources	Holly Scoggins; Educational Programs; AmericanHort
Better Ornamental Flowers for Pollinators	07/14/2020 10:45 - 11:45	Greenhouse Landscape Nursery HRI Featured Session!	Harland M. Patch; Research Scientist and Lecturer; Department of Entomology, Pennsylvania State University
Can You Get More From The Investment You Have in Your Business?	07/14/2020 10:45 - 11:45	Business Plus	Tom Shay; Principal; Profits Plus Solutions, Inc
Creating Unique Containers with Tropical and Foliage Plants	07/14/2020 10:45 - 11:45	Garden Retail Interior Plantscape Landscape	Brian Wildeman; Owner; Wilde Horticulture
Lean Flow in Sales and Marketing	07/14/2020 10:45 - 11:45	Business Plus	Gary Cortes; Founding Partner; FlowVision LLC
Management of Phytophthora Root Rot and Ambrosia Beetles on Woody Ornamental Crops Exposed to Flood Events	07/14/2020 10:45 - 11:45	Landscape Nursery	Fulya Baysal-Gurel; Assistant Professor; Tennessee State University
Maximize Value from A New Cultivar Through IP And Licensing	07/14/2020 10:45 - 11:45	Greenhouse Nursery	Travis Bliss; Life Sciences IP Partner; Panitch Schwarze Belisario & Nadel Stephany Small; Life Sciences Patent Agent; Panitch Schwarze Belisario & Nadel LLP
Success with Cuttings: From Arrival to Stage 4 of Propagation	07/14/2020 10:45 - 11:45	Greenhouse	Jason Twaddell; North American Sales and Marketing Manager; Ball FloraPlant and Selecta Todd Cavins; Technical Services Specialist; Ball Horticultural Company
Understanding and Maximizing the Value of Root Zone Microbes	07/14/2020 10:45 - 11:45	Greenhouse Nursery	Jozsef Racsko; Technology Manager; Mycorrhizal Applications Blair Busenbark; Sales and Marketing Manager; Mycorrhizal Applications
Trucking 2020: The		Garden Retail Business Plus Human	

latest in Washington on Trucking Regulations	07/14/2020 11:00 - 11:20	Knowledge Center	Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Tal Coley; Director of Government Affairs ; AmericanHort
The Surprising Side of Plants	07/14/2020 11:30 - 12:00	Live For Growers	Garden Retail Greenhouse Interior Plantscape Landscape Nursery	Charlie Hall; Ellison Chair in International Horticulture; Texas A &M University
Trends for Greenhouse Production	07/14/2020 11:30 - 12:00	Live For Growers	Greenhouse	John Erwin; Professor and Chair, Plant Science & Landscape Architecture; University of Maryland
Live! Considering Hemp?	07/14/2020 2:00 - 04:00		Greenhouse Nursery Hemp	Allison Justice; Co-Owner; The Hemp Mine Justin Breidenbach; Associate Professor of Accounting; Ohio Wesleyan University
Effective Eco-labeling Practices and Optimal Pricing in the Green Industry	07/14/2020 2:00 - 05:00		Greenhouse Nursery	Hayk Khachatryan; Associate Professor; Mid-Florida Research and Education Center, University of Florida
Grow Lighting for Hemp: Adapting Your Ornamental Greenhouse Operation To Multi- Stage Indoor Hemp Cultivation	07/14/2020 2:00 - 05:00		Hemp	Jason Grimmett; Business Development Manager - Bio-based Crops; Signify
Hemp Legalization: Uncertainty, Risk, and Reward	07/14/2020 2:00 - 05:00		Hemp	Justin Breidenbach; Associate Professor of Accounting; Ohio Wesleyan University
Hemp Production: The Big Picture	07/14/2020 2:00 - 05:00		Greenhouse Nursery Hemp	
Hemp Production: The Big Picture	07/14/2020 2:00 - 05:00		Greenhouse Nursery Hemp	Allison Justice; Co-Owner; The Hemp Mine
Live! Pricing to Win Series	07/14/2020 2:00 - 05:00		Garden Retail Business Plus Greenhouse Interior Plantscape Landscape	Bridget Behe; Professor of Horticultural Marketing; Michigan State University Hayk Khachatryan; Associate Professor; Mid-Florida Research and Education Center, University of Florida Charlie Hall; Ellison Chair in International Horticulture; Texas A &M University

		Nursery HRI Featured Session!	
Mobile Marketing for Green Businesses	07/14/2020 2:00 - 05:00	Landscape	Grace Hensley; Owner; Fashion Plants LLC
Supply Side Dynamics of Pricing	07/14/2020 2:00 - 05:00	Greenhouse Nursery	Charlie Hall; Ellison Chair in International Horticulture; Texas A &M University
What are Consumers Willing to Pay?	07/14/2020 2:00 - 05:00	Business Plus Greenhouse Nursery	Bridget Behe; Professor of Horticultural Marketing; Michigan State University
On Demand! Succession Planning Series	07/15/2020 10:00 - 12:00	Garden Retail Business Plus Greenhouse Interior Plantscape Landscape Nursery Hemp	Todd Downing; Managing Partner; BEST HUMAN CAPITAL & ADVISORY GROUP Chris Cimaglio; Managing Partner; BEST Human Capital & Advisory Group Kala Jenkins; Agriculture Consultant; K-Coe Isom Bryce Gibbs; Principal; K-Coe Isom
Live! Increase Sales with Easy and Effective Online Marketing for IGCs and Green Industry Businesses	07/15/2020 2:00 - 05:00	Garden Retail	Katie Elzer-Peters ; CEO; The Garden of Words, LLC
Biocontrols: what works and where we�re at!	07/15/2020 2:00 - 05:00	Greenhouse Nursery	
Biostimulants - Are They Snake Oil?	07/15/2020 2:00 - 05:00	Greenhouse	Michelle Jones; Professor and D.C. Kiplinger Floriculture Endowed Chair; The Ohio State University/Ohio Agricultural Research and Development Center Nathan Nordstedt; Graduate Research Assistant; The Ohio State University
Incorporating Biopesticides: Efficacy, Timing, and Compatibility	07/15/2020 2:00 - 05:00	Greenhouse	Michael Brownbridge; Biological Program Manager; BioWorks, Inc.
Live! Biologicals for Greenhouse and Nursery Production Series	07/15/2020 2:00 - 05:00	Greenhouse Nursery	Michelle Jones; Professor and D.C. Kiplinger Floriculture Endowed Chair; The Ohio State University/Ohio Agricultural Research and Development Center Suzanne Wainwright-Evans; Owner; Buglady Consulting Michael Brownbridge; Biological Program Manager; BioWorks, Inc. Nathan Nordstedt; Graduate Research Assistant; The Ohio State University
Live! E-commerce	07/15/2020 2:00 -	Garden Retail Business Plus Greenhouse Interior	Katie Elzer-Peters ; CEO; The Garden of Words, LLC Stephanie Monty; Change

101	05:00		Plantscape Landscape Nursery Hemp	Agent; The Garden of Words, LLC
Live! Selling Plants Online & Marketing Strategies Series	07/15/2020 2:00 - 05:00		Garden Retail Business Plus Greenhouse Interior Plantscape Landscape Nursery Hemp	Grace Hensley; Owner; Fashion Plants LLC Katie Elzer-Peters ; CEO; The Garden of Words, LLC Stephanie Monty; Change Agent; The Garden of Words, LLC
Cultivating Customers on Instagram	07/15/2020 2:00 - 05:00	Knowledge Center	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Grace Hensley; Owner; Fashion Plants LLC
Best Practices in Training	07/16/2020 2:00 - 05:00		Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	Kurt Yerak; President; KEY Leadership Group, LLC
Live! Hot Topics in Nursery Management Series	07/16/2020 2:00 - 05:00		Nursery	Travis Bliss; Life Sciences IP Partner; Panitch Schwarze Belisario & Nadel Stephany Small; Life Sciences Patent Agent; Panitch Schwarze Belisario & Nadel LLP Chris Marble; Assistant Professor; Mid-Florida Research and Education Center, University of Florida Stanton Gill; Univ of MD Extension Principal Agent, Professor rank Central Maryland Research and Education Center; University of Maryland David Clement; Extension Specialist, Plant Pathology; University of Maryland
Live! It s All About the Workforce Training for Success Series	07/16/2020 2:00 - 05:00		Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	John Kennedy; Owner; John Kennedy Consulting Kurt Yerak; President; KEY Leadership Group, LLC John DeLeon ; Director, Employee Experience; Costa Farms Elizabeth Gomez; Manager, Learning & Development; Costa Farms
Man the Torpedoes				

and Hit the 07/16/2020

Stanton Gill; Univ of MD Extension Principal Agent, Professor rank Central Maryland

Herbaceous Perennial Pests Broadside!	2:00 - 05:00	Nursery	Research and Education Center; University of Maryland David Clement; Extension Specialist, Plant Pathology; University of Maryland
Three Options for Protecting Your New Plant Cultivar � Which are Best for You?	07/16/2020 2:00 - 05:00	Nursery	
Training the Costa Way	07/16/2020 2:00 - 05:00	Garden Retail Business Plus Human Resources Greenhouse Interior Plantscape Landscape Nursery Hemp	John DeLeon ; Director, Employee Experience; Costa Farms Elizabeth Gomez; Manager, Learning & Development; Costa Farms